

Microsoft SharePoint: An Insight

Simpson Associates: **TECHNOLOGY**
www.simpson-associates.co.uk

Simpson
Associates

Sharing, finding and gaining insight from information with Microsoft SharePoint and Simpson Associates.

Simpson Associates is a Microsoft Certified Partner, with the capabilities to assist you in envisioning, designing, building, adopting, governing and supporting your investment in SharePoint. With a heritage in Business and Financial Intelligence, our consultants are specialists in defining, building and implementing information management solutions. Our solutions provide better business understanding and improved business performance. Our considerable skills and experience enable close-working relationships with our 250 plus clients both in the UK and abroad.

Office SharePoint Server is Microsoft's fastest selling server product ever; to date, over 100 million licenses have been sold worldwide and over a billion dollars of revenue has been generated.

For every business scenario in which your people need to interact with people, content, information or line-of-business data, there are six major capability areas through which SharePoint can help you to connect and empower your people, cut your costs with a unified structure and rapidly respond to your business needs.

"I use SharePoint to manage the life cycle of my product portfolio. I have built my own approval processes to track the products I wish to retire."

Sites

The basic capabilities required to use SharePoint sites to engage your employees, partners and customers in an effective manner, both inside and outside of a firewall.

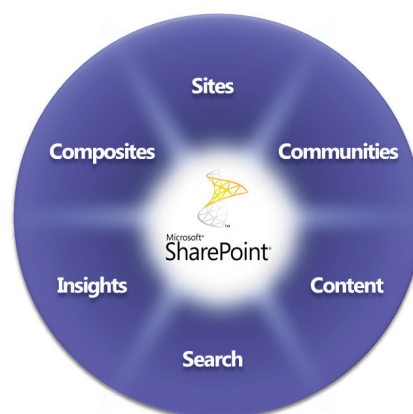
"I use the wikis in SharePoint to share knowledge of our customers with my colleagues around the World; we're informed before every conversation."

Composites

Your business users need the ability to create customised solutions without involving corporate IT. At the same time, IT staff need to ensure the stability and availability of the environment.

Insights

The ability to turn raw data into actionable conclusions and to drive business results through delivering and sharing data-driven analyses that are critical to the success of your business.



Search

With more content existing online and involving the collaboration of multiple participants, it is critical that your people can quickly and easily locate relevant content.

"I use SharePoint to deliver my weekly sales reports and I have easy access to a dashboard to keep track of the performance of my business."

Communities

The ability to easily access expertise and interact with other people in new and creative ways across your organisation. This is achieved through both formal and informal networks.

Content

The facilities for the creation, review, publication and disposal of content, whilst conforming to compliance rules, whether the content exists as traditional documents or as web pages.

"I use SharePoint to manage the content of my website. It is easy to keep it updated and I can ensure that the content is always fresh."

Six stepping stones to ensuring success with Simpson Associates and Microsoft SharePoint.

Our consultants are specialists in implementing SharePoint solutions that address specific business requirements. We are skilled in many disciplines including: requirements analysis, application and process design, system specification, project governance, education and support. Wherever you are on your journey to realising the benefits of SharePoint capabilities, consider one of our six steps to success.

Visioning

Our consultants offer best practice advice, based on the delivery of successful solutions. Our programme of free seminars and half day workshops will educate you in the business benefits of a successful implementation of SharePoint. We can help you to explore specific issues, gain hands on experience and benefit from investigating various solutions that will fit your specific requirements.

We can help you to communicate the value of adopting SharePoint, justifying the investment required, whilst minimising the cost. We know that along with technical requirements, consideration has to be given to the impact on people and processes. We can assist in selecting the right components for you, 'paint a picture' of your future capabilities and provide a roadmap for you to get there.

Design & Build

Our consultants are highly skilled, experienced, accredited by Microsoft and can engage in all aspects of an application development lifecycle, from the installation of a product, right the way through to the implementation of a fully formed and user adopted SharePoint based solution.

We can engage in a fully managed service, delivering your project to specification, on time and to budget. Alternatively, we offer a mentored delivery approach, which allows a high degree of skills transfer, ensuring that your personnel are able to contribute and take ownership.

Adoption

Our adoption framework is aimed at organisations who have implemented SharePoint and wish to realise greater value through wider utilisation. The framework uses a structured combination of consulting, training and mentoring to help your organisation extract the maximum business return from your investment in Microsoft SharePoint.

Governance

Our consultant led governance service will help you to maximise the return on your investment, as your use of SharePoint increases. We understand that governance is 20% software and 80% process related and needs to be addressed from a people, process and then technology standpoint. We can help you to control your use and growth in the most efficient and effective way.

Health Check

Our consultants draw on their considerable experience to offer advice on the performance of your existing applications, identifying areas for improvement to increase the efficiency, productivity and impact of your SharePoint solution. We undertake audits and complete recommended improvements, not only dealing with symptoms, but looking to identify the root cause(s) of any issues found.

Application Support

Our dedicated support service, supports all SharePoint platforms and solutions. We take the time to understand your SharePoint deployment, so that we are able to best respond to your needs. We offer remote 'on-site' assistance, have proven abilities in resolving issues and a unique preventive maintenance service.

Should you have any questions or require any further information, the team at Simpson Associates will be happy to help you with your request.

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